

EXAMPLE
(Can be tailored to your information needs)

SUGGESTED AGENDA

INTRODUCTION

- Aerzen Canada Inc
- Focus and goal of presentation
- Environmental applications— positive displacement blowers and oil free screw compressors
- Scope of technical support to consulting engineers

DEFINING THE APPROPRIATE QUALITY LEVEL

- Defining and calculating machine life cycle cost
- Life cycle cost and machine selection, trade-offs among selection alternatives
- Energy efficiency in a VFD environment
- Life cycle cost analysis: example, Aerzen blower stage

IDENTIFYING, REDUCING OR ELIMINATING TECHNICAL RISK

- Key sources of technical risk in PD blower equipment
- Separating prototypes from fully engineered solutions
- Pulsation induced operating problems
- Guaranteeing* performance criteria
- Starting and other electrical issues

NOISE AND PULSATION CONTROL

- Noise level factors
- Source of noise
- Pulsations versus high frequency sound
- Silencers and acoustic hoods
- Acoustic treatment of blower room and piping

DIGESTER/BIO-GAS BLOWERS

- Dealing with explosion and corrosion risks, recommendations on package design

INSTRUMENTATION

- Recommendations based on technical risk and equipment value

SPECIFICATIONS

- Generic specifications, recommendations and discussion
- Tools to ensure efficient communication and project coordination

QUESTIONS AND ANSWERS

Note: we use PowerPoint presentations, wall charts, and video material